



Since  
1957

# LUCAS PRODUCTS CORPORATION

Quality Products for Professionals

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[www.lucasproducts.com](http://www.lucasproducts.com)

September 21, 2011

Dear Valued Customer,

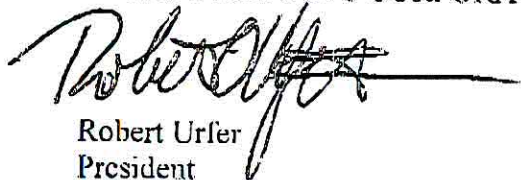
Due to escalating costs of raw materials, Lucas Products will implement a price increase for percales effective October 1, 2011. You will find enclosed a new price sheet for your reference, please discard the old one. **New prices will be in effect for all products shipped on October 1, 2011 and thereafter, regardless of purchase order date or pricing.** We do this not by choice but by necessity; this will enable us to continue to provide the highest quality product available to our valued customers.

Also, we have added Flame Retardant to our line of quality products. Like our other fabric we will have a variety of colors to choose from. Note it will take approximately 2 weeks to complete your orders due to being a new item. Any order placed between now and Sept 30th for fire retardant will be 15% off minimum order \$1000. Call for more information or visit our website at [www.lucasproducts.com](http://www.lucasproducts.com).

On behalf of Lucas Products Corporation, I would like to thank you for your continued business with us. If you have any questions please do not hesitate to call your sales representative.

Sincerely,

LUCAS PRODUCTS CORPORATION



Robert Urfer  
President