



Des-L Industries

130 Gamewell Street  
Hackensack, NJ 07601

April 27, 2011

Dear Customer,

We have been able to hold pricing since 2007 by finding better efficiencies in production. During the past 6 months, we have received significant increases in all raw materials. Attached is an updated price list for our products. Not all items have increased and in one case, we had a price reduction on plastic coat retainers. We are continuing to fight off these increases. Please review the attached price list, which is effective on all orders after May 16, 2011.

We are pleased to announce that we will be introducing 4 new products at Cleanshow 2011 in Las Vegas. Please come visit our booth for more details. Leco Plastics/Des-L industries will be showing at booth # 2886. Hope to see you there.

Sincerely,

Leco Plastics/Des-L Industries

A handwritten signature in blue ink that reads "Burt Schwartz". The signature is written in a cursive style with a large, sweeping "S" at the end.

Burt Schwartz  
VP Operations