



August 13, 2008

Dear Stamford Distributor:

It has been about thirty years since we had to deal with overwhelming raw material cost increases like we have experienced lately. It has also been that long since we had to implement a second price increase in such a short time.

We did not have a price increase in 2007 and we have been able to keep the increase on many of our most popular products fairly small. However, increases in the cost of the raw materials used in some of our products have made it necessary for us to increase the price of those products more than we anticipated a few months ago. If you ask around, I'm sure you will find that we are not alone in making such adjustments.

The enclosed price list will become effective September 1. I thank you for your continued support and I look forward to improvements in our industry in the near future.

Sincerely,

A handwritten signature in black ink that reads 'Paul'.

Paul Osterhage
Secretary/Treasurer