

PRO-TECH MATS INDUSTRIES, INC.  
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Dear Authorized Ortho Mat Distributors:

After absorbing months of escalating raw material costs and tighter supplies, Pro-Tech is announcing a 5% price increase on Ortho 1 & ESD products. Unfortunately the Ortho 2 material will have a 16% price increase. New literature will be sent out very soon. The price increases are effective September 1, 2008.

This is Pro-Tech's first price increase since 2006 despite dramatically higher raw material costs over the past two years. As market leader, we have absorbed a significant share of these increases and undertaken major capital expenditures to minimize impact on our customers.

#### Primary Cost Drivers

As you know, costs of petroleum by-products, increased global demand, tightening supplies and higher freight costs contribute to these increases. Some raw materials, particularly PE resins have seen 30% hikes. Increased worldwide demand have further increased the costs of elastomeric polymers (rubber), in addition to costs of plasticizers and blowing agents used in manufacturing our foam products.

The good news is Pro-Tech is improving the Duro Welder's Mat and we are in the Research & Development phase for a new Waitress Station Mat. Also, even in today's tough economy Authorized Ortho Mat Distributors are doing very well. Remember, Ortho Mats can be used in many diverse locations and 50% to 70% of Ortho Mat demonstrations result in a sale. Thank you for your understanding and business.

Warm Regards,

Randy Ernst

Randy Ernst  
President