



May 13, 2008

Dear Stamford Distributor:

It has been over eighteen months since we last found it necessary to increase Stamford prices. The cost of petroleum-related raw materials and freight continue to increase significantly. Combine this with normal inflationary increases and price adjustments become necessary.

Enclosed you will find the Stamford Discount Plus Distributor price list that will become effective June 1, 2008. Also enclosed is a Stamford consumer price list for you to provide to your customers and a Stamford products brochure (also available in Korean). Please call and let us know how many of each you would like.

Stamford, a division of Fabritec International, has been providing high quality products at a reasonable price for over fifty years. We are here to stay and ***we offer the best distributor discount in the industry.*** With Stamford your customers provide the quality cleaning they want and you make more money.

Have a great year. Thank you for your business and continued support.

Sincerely,

Paul Osterhage
Secretary/Treasurer