



**BEDFORD
INDUSTRIES**

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Ms. Alisha Moralis
Fabricare Choice Dist
1201 W 37th St.
Chicago IL 60609

Price Increase Effective October 1, 2008

Dear Customer:

During the past three months, Bedford has continued to incur significant increases in steel and plastic resin costs, and must pass on an increase effective for all orders placed on or after October 1, 2008.

Bedford has made many efforts to negotiate away the new raw material increases, but as you will see on the attached documents, this is driven by worldwide demand. These new cost increases are so substantial that we must pass them on. If our raw material costs return to previous levels, we will adjust prices accordingly.

Please read the attached letters from our vendors and review the steel wire and plastic resin price charts. Orders placed by September 30, 2008 for immediate shipment, based on our standard lead times, will be priced at pre-October prices. Bedford Industries reserves the right to limit orders at pre-October prices to average monthly demand level due to the limited availability of wire rod.

Thank you for continuing to purchase from Bedford Industries. Pricing is listed below and/or attached.

Sincerely,

BEDFORD INDUSTRIES, INC.

Kim A. Milbrandt
President

Attachments reproduced with permission.

Encs: Fabricare Price list

CC: Jerry Ropicky, Regional Sales Manager
Dawn Kuperus, Account Representative