



A.L. WILSON CHEMICAL CO.

STAIN REMOVAL SPECIALTIES SINCE 1928

P.O. BOX 207 • 1050 HARRISON AVENUE • KEARNY, NEW JERSEY 07032-0207
PHONE: (800) 526-1188 • (201) 997-3300 • FAX: (201) 997-5122

September 10, 2008

Kenneth T. Farrington
N. S. Farrington & Co.
2355 Farrington Point Drive
Winston-Salem, NC 27107

Dear Ken:

In response to rising costs, we are going to increase our prices on October 1, 2008.

We are sending this advance notice to give you an opportunity to place a price protection order. All orders must be received by us no later than September 30, 2008 to qualify for our current, lower prices. So please place all orders as soon as possible.

Thank you for your valued support.

Sincerely,

A handwritten signature in blue ink, appearing to read "Fred Schwarzmann", written over a horizontal line.

Fred Schwarzmann
President

UNSURPASSED QUALITY FOR OVER 75 YEARS